Business Presentations

“First impressions count. Opening strongly, engaging quickly and maintaining interest and influence are the key skills learnt in this world class business presentations training.”-Peter Smith

Program Overview

This course aims to have participants produce and present a polished and professional presentation over the course of the two day program. The foundation skills they will be learning and applying immediately will be ingrained enough to transfer the action learning to ongoing presentations they are responsible for.

Key Benefits

Participants will be able to:

- Understand how to control nerves immediately and effectively
- Learn the 5 key tools for engaging icebreakers
- Structure a presentation so the main points are linked and emphasised seamlessly and influentially
- Understand how to effectively facilitate group discussions
- Learn key questioning and phrasing skills to direct and influence an audience
- Deal effectively with common audience types; the heckler, the talker, the switched off, the unmotivated
- Learn quick energy boosting activities to keep an audience engaged – and awake.

Who Should Attend?

This program is for anyone who is required to present to people as part of their role; whether it be sales, management, leadership or workplace training.

Key Competencies

- Managing nerves
- Conducting engaging openings
- Presentation structure skills
- Group discussion techniques
- Audience influence
- Visual aid and room management

Duration | Minimum | Pricing | Facilitated by
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2 day | We reserve the right to reschedule this course if minimum numbers of 8 are not achieved to ensure maximum participation. Guaranteed confirmation will be given seven days out from this event. | $825.00 per/ person | Peter Smith